

MoneyGuard Fixed Advantage®

Universal life insurance policy with a long-term care rider for qualified long-term care expenses

Prepared for:
Valued Client
in Illinois on 9/14/2023

Prepared by:
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30+ years' expertise in providing long-term care solutions.

THIS IS A LIFE INSURANCE POLICY PROJECTION OF VALUES AND NOT A CONTRACT. ACTUAL RESULTS MAY VARY FROM THE VALUES SHOWN IN THIS PROJECTION OF VALUES. POLICY LIMITATIONS AND EXCLUSIONS ARE DESCRIBED IN THE OUTLINE OF COVERAGE THAT ACCOMPANIES THIS PROJECTION OF VALUES. GUARANTEES ARE SUBJECT TO THE FINANCIAL STRENGTH OF THE LINCOLN NATIONAL LIFE INSURANCE COMPANY.

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**The Lincoln National Life Insurance Company,
Fort Wayne, IN**

Financial strength¹

The Lincoln National Life Insurance Company



1. These ratings apply only to the claims-paying ability as of November 9, 2022. All ratings are subject to revision or withdrawal at any time by the rating agencies. The ratings are not recommendations to buy, sell or hold our securities. For more information on ratings, including rating agency outlooks, see LincolnFinancial.com/investor.

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This Projection of Values is not complete without all pages.

**LONG-TERM CARE
PLANNING**

Projection of
Values

Product overview

MoneyGuard Fixed Advantage® is a powerful solution designed to provide:



Guaranteed, income tax-free long-term care benefits¹

Protect your income, legacy and loved ones with a dedicated, tax-efficient funding source for long-term care expenses.²



Flexibility

Access a broad range of covered services with no elimination period to support changing care needs, including in-home care, cash benefits to compensate caregivers or family members, and have the option to pass on benefits.



Care resources & services

Benefit from dedicated support from a company with decades of claims-paying expertise to make the process as seamless as possible for you and/or your caregiver.



Legacy protection

Leave a meaningful legacy, if care is not needed, through an income tax-free death benefit.³


MoneyGuard Fixed Advantage® is a universal life insurance policy with a long-term care (LTC) rider for qualified long-term care expenses.

1. Assuming all premiums are paid on-time, no post-issue loans, withdrawals increases or decreases.
 2. LTC reimbursements are generally paid income tax-free under Internal Revenue Code Section 104(a)(3).
 3. Beneficiaries may receive an income tax-free death benefit under IRC Section 101(a)(1).

This is a Projection of Values for Lincoln *MoneyGuard Fixed Advantage®* which is an Individual Flexible Premium Adjustable Life Insurance policy issued by The Lincoln National Life Insurance Company, Fort Wayne, IN on Policy Form **ICC19-MG890**, with a Long-Term Care Benefits Rider (LTCBR) on Rider Form **ICC19LTCBR-890**, a Terminal Illness Acceleration of Death Benefit Rider on Form **ICC19TIR-891**, a Benefit Transfer Rider on Form **ICC21BTR-894**, and a Value Protection Endorsement on Form **ICC19END-10534**.

Summary of your benefits

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration




Your
**PLANNED
PREMIUM**

\$100,000

initial annual premium

The premium shown, from ages 60 to 60, depicts the total premium, equal to \$100,000.¹



Your
LTC BENEFITS²
if you need care

Year 1

\$6,092

maximum monthly
LTC benefit

Age 85

\$12,756


maximum monthly
LTC benefit

\$6,378 available for
Flex Care Cash³

3% Compound Inflation

What is Flex Care Cash?

Access cash to compensate caregivers, including spouses or family members.



Your beneficiaries receive
DEATH BENEFITS⁴
if you don't need care

Year 1

\$146,210

death benefit

Age 85

\$146,210

death benefit

What happens to my specified amount of death benefit if I need care?

Long-term care reimbursements reduce the \$146,210 specified amount of death benefit on a dollar-for-dollar basis. Minimum death benefit is the \$7,310 Residual Death Benefit.

Your return of premium option selected is 70%.⁵

Our O-day elimination period gives you access to your benefits sooner without incurring out-of-pocket costs, once qualified.

1. Assuming all premiums are paid on-time as illustrated, no post-issue loans, withdrawals increases or decreases.
 2. LTC reimbursements are generally paid income tax-free under Internal Revenue Code Section 104(a)(3).
 3. Subject to Per Diem LTC Limit in effect at that time.
 4. Beneficiaries may receive an income tax-free death benefit under IRC Section 101(a)(1).
 5. The return of premium option must be chosen at purchase and cannot be changed.

Your guaranteed values

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

ALL VALUES AND BENEFITS SHOWN ARE GUARANTEED(1)

End of Year	Age	Planned Premium	Surrender Value(3)	Death Benefit Amount	IRR(4)	Long-Term Care Reimbursement Benefits Limits (2) 3% Compound Inflation			
						Total	Annual	Monthly	IRR(5)
1	60	100,000	70,000	146,210	46.2%	472,873	73,105	6,092	72.8%
2	61	0	70,000	146,210	20.9%	487,060	75,298	6,275	48.1%
3	62	0	70,000	146,210	13.5%	501,671	77,557	6,463	36.9%
4	63	0	70,000	146,210	10.0%	516,722	79,884	6,657	30.3%
5	64	0	70,000	146,210	7.9%	532,223	82,281	6,857	25.9%
6	65	0	70,000	146,210	6.5%	548,190	84,749	7,062	22.8%
7	66	0	70,000	146,210	5.6%	564,635	87,292	7,274	20.4%
8	67	0	70,000	146,210	4.9%	581,575	89,911	7,493	18.6%
9	68	0	70,000	146,210	4.3%	599,022	92,608	7,717	17.1%
10	69	0	70,000	146,210	3.9%	616,992	95,386	7,949	15.8%
		100,000							
11	70	0	70,000	146,210	3.5%	635,502	98,248	8,187	14.8%
12	71	0	70,000	146,210	3.2%	654,567	101,195	8,433	13.9%
13	72	0	70,000	146,210	3.0%	674,204	104,231	8,686	13.2%
14	73	0	70,000	146,210	2.8%	694,430	107,358	8,947	12.5%
15	74	0	70,000	146,210	2.6%	715,263	110,579	9,215	12.0%
16	75	0	70,000	146,210	2.4%	736,721	113,896	9,491	11.5%
17	76	0	70,000	146,210	2.3%	758,823	117,313	9,776	11.0%
18	77	0	70,000	146,210	2.1%	781,587	120,833	10,069	10.6%
19	78	0	70,000	146,210	2.0%	805,035	124,458	10,371	10.2%
20	79	0	70,000	146,210	1.9%	829,186	128,192	10,683	9.9%
		100,000							

1. Projection values based on guaranteed policy charges and guaranteed minimum credited rate. No-Lapse Protection provided by the Value Protection Endorsement. This projection assumes all planned premiums paid on due date.

2. Total benefit limits for reimbursement of Qualified Long-Term Care Services. These values assume the monthly maximum is used for the entire duration selected and the Long-Term Care value will continue to increase on each policy anniversary as a result of the inflation option chosen. The monthly benefit shown is the amount available for the first 12 months of care.

3. The amount paid on surrender reflects any Return of Premium.

4. Internal Rate of Return on the Death Benefit Amount.

5. Internal Rate of Return on the Total LTC Benefits.

Your guaranteed values

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

ALL VALUES AND BENEFITS SHOWN ARE GUARANTEED(1)

End of Year	Age	Planned Premium	Surrender Value(3)	Death Benefit Amount	IRR(4)	Long-Term Care Reimbursement Benefits Limits (2) 3% Compound Inflation			
						Total	Annual	Monthly	IRR(5)
21	80	0	70,000	146,210	1.8%	854,062	132,037	11,003	9.6%
22	81	0	70,000	146,210	1.7%	879,683	135,999	11,333	9.3%
23	82	0	70,000	146,210	1.7%	906,074	140,079	11,673	9.0%
24	83	0	70,000	146,210	1.6%	933,256	144,281	12,023	8.8%
25	84	0	70,000	146,210	1.5%	961,254	148,610	12,384	8.6%
26	85	0	70,000	146,210	1.5%	990,091	153,068	12,756	8.4%
27	86	0	70,000	146,210	1.4%	1,019,794	157,660	13,138	8.2%
28	87	0	70,000	146,210	1.4%	1,050,388	162,390	13,532	8.0%
29	88	0	70,000	146,210	1.3%	1,081,900	167,262	13,938	7.9%
30	89	0	70,000	146,210	1.3%	1,114,357	172,279	14,357	7.7%
		100,000							
31	90	0	70,000	146,210	1.2%	1,147,787	177,448	14,787	7.6%
32	91	0	70,000	146,210	1.2%	1,182,221	182,771	15,231	7.4%
33	92	0	70,000	146,210	1.2%	1,217,688	188,254	15,688	7.3%
34	93	0	70,000	146,210	1.1%	1,254,218	193,902	16,159	7.2%
35	94	0	70,000	146,210	1.1%	1,291,845	199,719	16,643	7.1%
36	95	0	70,000	146,210	1.1%	1,330,600	205,711	17,143	7.0%
41	100	0	70,000	146,210	0.9%	1,542,530	238,476	19,873	6.5%
46	105	0	70,000	146,210	0.8%	1,788,215	276,459	23,038	6.1%
51	110	0	70,000	146,210	0.8%	2,073,031	320,492	26,708	5.8%
56	115	0	70,000	146,210	0.7%	2,403,211	371,538	30,962	5.6%
		100,000							

1. Projection values based on guaranteed policy charges and guaranteed minimum credited rate. No-Lapse Protection provided by the Value Protection Endorsement. This projection assumes all planned premiums paid on due date.

2. Total benefit limits for reimbursement of Qualified Long-Term Care Services. These values assume the monthly maximum is used for the entire duration selected and the Long-Term Care value will continue to increase on each policy anniversary as a result of the inflation option chosen. The monthly benefit shown is the amount available for the first 12 months of care.

3. The amount paid on surrender reflects any Return of Premium.

4. Internal Rate of Return on the Death Benefit Amount.

5. Internal Rate of Return on the Total LTC Benefits.

Your guaranteed values

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

ALL VALUES AND BENEFITS SHOWN ARE GUARANTEED(1)

End of Year	Age	Planned Premium	Surrender Value(3)	Death Benefit Amount	IRR(4)	Long-Term Care Reimbursement Benefits Limits (2) 3% Compound Inflation			
						Total	Annual	Monthly	IRR(5)
61	120	0	70,000	146,210	0.6%	2,785,980	430,715	35,893	5.4%
66	125	0	70,000	146,210	0.6%	3,229,715	499,317	41,610	2.5%
		100,000							

1. Projection values based on guaranteed policy charges and guaranteed minimum credited rate. No-Lapse Protection provided by the Value Protection Endorsement. This projection assumes all planned premiums paid on due date.
 2. Total benefit limits for reimbursement of Qualified Long-Term Care Services. These values assume the monthly maximum is used for the entire duration selected and the Long-Term Care value will continue to increase on each policy anniversary as a result of the inflation option chosen. The monthly benefit shown is the amount available for the first 12 months of care.
 3. The amount paid on surrender reflects any Return of Premium.
 4. Internal Rate of Return on the Death Benefit Amount.
 5. Internal Rate of Return on the Total LTC Benefits.

How your policy works

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration



Tailored to match your lifestyle

In-home care

If you prefer to have assistance in your home

Assisted living

If you choose to downsize and prefer a social atmosphere

Alternative care services¹

For care needs not covered by traditional services or options that may evolve in the future

Respite care

Lets you access short-term services to relieve your primary caregiver

Caregiver training and care planning services²







Lets you further customize your plan

Nursing home

If you need more skilled care services

Additional care options include non-continual services, adult day care, hospice and bed reservation.

Most long-term care needs do not relate to medical care aid, but rather assistance with the Activities of Daily Living (ADL):

-  Eating
-  Dressing
-  Bathing
-  Toileting
-  Transferring
-  Continence

Long-term care solutions help cover expenses if you lose the ability to independently perform at least two Activities of Daily Living for at least 90 days, or if you require substantial supervision due to severe cognitive impairment.

Keep in mind that long-term care events happen to loved ones, not just a person. Take control, protect your legacy, and build tax efficiency into your portfolio.



The Benefit Transfer Rider provides your beneficiary (spouse, child, sibling or other loved one) with the option to increase benefits or select a legacy payout.³

1. Qualified long-term care services that are not covered under any other provision but are prescribed in the care plan that a licensed health care practitioner and Lincoln mutually agree are appropriate to meet the insured's long-term care needs, could be considered for reimbursement. These services must be provided as an alternative to services otherwise covered.

2. Lifetime caregiver training benefit limit is \$500.

3. To use the Benefit Transfer Rider both the insured and beneficiary must be policyholders, the Benefit Transfer Rider must be active on both policies and the beneficiary must be the insured on their policy.

Tax status

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

The *MoneyGuard Fixed Advantage*® Death Benefit is generally received by the beneficiary income tax-free under Section 101(a) (1) of the Internal Revenue Code (IRC) and the Long-Term Care benefits paid are not includable in the policy owner's gross income under IRC Section 104(a) (3). While the policy is in-force, the interest earnings credited to the policy's Gross Cash Value are not includable in the owner's gross income.

Based on our understanding of applicable law, the projected policy is a Modified Endowment Contract (MEC) as defined in IRC Section 7702A. Distributions from a MEC may be subject to income tax, and an additional 10% federal income tax penalty applies to taxable distributions received before the policy owner reaches age 59 1/2.

The Pension Protection Act of 2006 (PPA) changed the tax treatment of your *MoneyGuard*® policy effective January 1, 2010. Based on our understanding and analysis of the PPA:

- Qualified Long-Term Care Rider charges will continue to be treated as distributions from your policy, but Lincoln will not report the distributions as taxable (even if your policy is a MEC).
- Qualified Long-Term Care Rider charges will reduce the investment in the contract (cost basis), but not below zero, as the charges are taken from your policy.
- Once the investment in the contract has been reduced to zero, distributions for Qualified Long-Term Care Rider charges will come from any gain in the contract (but will still not be reported as taxable distributions). You will receive a 1099-R form for the charges, but the charges are not reported as taxable.

Please note that the state income tax laws in certain states may not conform to the federal income tax treatment of the Qualified Long-Term Care Rider charges described above. In such states, the charges may be treated as taxable distributions from the policy for state income tax purposes. However, the federal income tax treatment described above will continue to apply to such charges.

It is important to remember that these rider charges now and in the future impact the policy's investment in the contract. In the event any other financial transaction is requested, the investment in the contract is used in determining if that transaction creates a taxable event. As previously noted, the investment in the contract is reduced as a result of these rider charges. The full surrender of the policy may result in a taxable event and the owner should consult his/her personal tax professional regarding this and other applicable tax matters.

Lincoln Financial Group® affiliates, their distributors, and their respective employees, representatives and/or insurance agents do not provide tax, accounting or legal advice. Clients should consult their own independent professional as to any tax, accounting or legal statements made herein.

This projection of values is neither a contract nor an offer to contract. A full description of the policy provisions and limitations is included in the policy itself and any applicable riders.

The applicant certifies the following: 1) I have received a copy of this Projection of Values, 2) I have reviewed the Modified Endowment Contract disclosure statement above and understand that the proposed plan of insurance would be a Modified Endowment Contract subject to special tax treatment, 3) I have been advised to consult with my own tax professional regarding the tax effects of the projected policy, its valuation, as well as the potential tax impact on surrender under the Return of Premium Provision and 4) I have received a copy of an Outline of Coverage.

The undersigned confirms this contract was principally negotiated, issued, and delivered in the state where the application was signed, and no part occurred in the state of New York (NY). For NY residents, any communication pertaining to this contract also occurred in the state where the application was signed, and no part occurred in NY.

Date

Applicant Signature

The agent certifies the following: 1) I certify that this Projection of Values has been presented to the applicant and that I have made no statements that are inconsistent with the Projection of Values and 2) I certify that I have presented to the applicant an Outline of Coverage.

Date

Licensed Agent/Representative Signature

Policy features, benefits and definitions

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

Year

The policy year beginning with the effective date of the policy.

Age

The insured's age at the beginning of the policy year shown.

Benefit Transfer Rider

Provides for the potential to add benefits for this policy using Death Claim dollars from a different policy. Also allows for the Death Claim dollars from this policy to add additional benefits on a different policy. In order to utilize this feature, both policies must include the Benefit Transfer Rider, in addition to insured and beneficiary designations aligning between the two policies.

Flex Care Cash

Provides receipt-free cash for care needs. Up to 50% of the maximum daily LTC benefit is available. Benefit is available until specified amount is reduced to \$0 due to claims, withdrawals or reductions. Please see the policy for more information.

No-lapse Guarantee

This feature guarantees that your policy will not lapse if the no-lapse premium test is satisfied. The no-lapse guarantee is provided through the Value Protection Endorsement (VPE).

Specified Amount of Death Benefit

The minimum amount of death benefit and the basis of the LTCBR and Endorsement benefits. Long-term care reimbursements reduce the Specified Amount of death benefit on a dollar-for-dollar basis.

Residual Death Benefit

Death Benefit paid after benefits have been exhausted as defined in your policy.

Internal Rate of Return

The Internal Rate of Return is the rate at which outlays (premiums) up to that year must be compounded each year to generate the death benefit or LTC benefits shown. For this calculation, all outlays are assumed to occur at the beginning of the year with the death benefit or LTC benefits occurring at the end of the year.

Benefit eligibility

When you contact our claims department to file a claim, we will request an assessment to be performed by a licensed health care practitioner to determine your benefit eligibility. If we provide the assessor, it will be provided at our expense. We may also choose to accept the assessment of your licensed health care practitioner. To be eligible for benefits, the licensed health care practitioner who performs the assessment must certify that you are chronically ill and unable to perform at least two activities of daily living (bathing, continence, dressing, eating, toileting, and transferring) for at least 90 days.

You are also considered chronically ill if you require substantial supervision to protect you from threats to health and safety caused by severe cognitive impairment. Recertification of your benefit eligibility is required at least annually.

New Business Data

You **MUST** include the New Business Data when submitting the projection of values to Home Office.
The following are initial values and do not reflect future changes.

Product	
Product	MoneyGuard Fixed Advantage® - 09/11/23
Sub-Plan Code	091123
State	IL

Insured	
Name	Valued Client
Gender	Male
Age	60
Class	Couples Discount

Policy design	
Death Benefit Option	Level
Face Amount	\$146,210
Planned Premium	\$100,000

Payment Mode	Annual
Lump Sum Deposit	\$0
External Exchange	\$0
Internal Exchange	\$0
Solve Type	Face Solve
Months Backdated	n/a
Increase Premiums by missed modal premiums selected	No

Application Part 1 Information

The following information should be used to complete fields in the Policy Information and Billing Information sections on Page 1 of the Application.

Plan of Insurance (2a)	MoneyGuard Fixed Advantage® - 09/11/23
Specified Amount (2b)	\$146,210
Long-Term Care Benefits Rider Duration (2c)	6 Years
Return of Premium	Basic
Other Benefits/Riders/Options (2f)	Leave blank on application
Premium Amount (3a)	\$100,000
Premium Mode (3a)	Annual

LCN-4215018-012122ICC22

Tax Status	
7-Pay Premium	\$12,742.92
MEC Status	MEC

Riders Selected	
LTCBR Benefit Duration	6 Years
LTCBR Inflation Option	3%
Value Protection Endorsement	Basic
Benefit Transfer Rider	Yes
Terminal Illness Rider	Yes
Living Well Endorsement	Yes

Planned Policy Changes	
Planned Policy Changes	No

Important Messages

Year	Total Premiums
1	100,000.00
2	0

Software Version	FLEX-I v62.0 C
Date & Time	9/14/2023 11:17 AM
TP	10,000.10
TPP	100,000.00
CP	\$100,001.00
Monthly NLP	\$1,050.95
VPET	\$126,114.00

YP	1
Marketing Code	
MG Territory	

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State: IL TP: 10,000.10 9/14/2023 11:17 AM FLEX-I v62.0 C



Quick Quote

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

Total Premiums	Payment Option	Payment Mode
\$100,000	1 Year	Annual

Benefit Period and Inflation Options	Specified Amount	Initial Monthly Max Benefit	Initial Total LTC Benefit	Age 85 Monthly Max Benefit	Age 85 Total LTC Benefit	Total LTC Crossover Age *
3 Years, No Inflation	155,640	6,485	233,460	6,485	233,460	
3 Years, 3% Compound Inflation	151,768	6,324	234,550	13,241	491,095	60
3 Years, 5% Compound Inflation	103,557	4,315	163,232	14,612	552,761	68
4 Years, No Inflation	153,545	6,398	307,090	6,398	307,090	
4 Years, 3% Compound Inflation	149,770	6,240	313,291	13,066	655,962	60
4 Years, 5% Compound Inflation	103,346	4,306	222,717	14,582	754,199	67
5 Years, No Inflation	151,733	6,322	379,333	6,322	379,333	
5 Years, 3% Compound Inflation	147,967	6,165	392,789	12,909	822,412	59
5 Years, 5% Compound Inflation	100,208	4,175	276,857	14,139	937,534	67
6 Years, No Inflation	148,606	6,192	445,818	6,192	445,818	
6 Years, 3% Compound Inflation	146,210	6,092	472,873	12,756	990,091	59
6 Years, 5% Compound Inflation	93,258	3,886	317,166	13,159	1,074,036	67

* The age represented in this column is the age the insured will be when the Total Long-Term Care benefits for the applicable inflation option are scheduled to exceed the Total Long-Term Care benefits for the Level option, for that respective Benefit Period.

Issuer: The Lincoln National Life Insurance Company, Ft. Wayne, IN.

The purpose of this communication is the solicitation of life insurance. Contact will be made by a licensed insurance agent/producer or insurance company.

Premium Options

Valued Client, 60 year-old Male in Illinois with a "Couples Discount" underwriting class and 6-year minimum LTC duration

LTC Duration	Initial Max Monthly Benefit	Initial Total LTC Benefits	Specified Amount
6 Years	\$6,092	\$472,873	\$146,210

Premium Options	Modal Premium	Total Planned Premium
1 Year	100,000	100,000
2 Years	51,220	102,440
3 Years	34,973	104,919
4 Years	26,859	107,436
5 Years	21,998	109,990
6 Years	18,764	112,584
7 Years	16,459	115,213
8 Years	14,736	117,888
9 Years	13,400	120,600
10 Years	12,334	123,340

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